

**GOLF FUND  
2018**

FUND: 80

	ACTUAL 2013	BUDGET 2013	ACTUAL 2014	BUDGET 2014	ACTUAL 2015	BUDGET 2015	ACTUAL 2016	BUDGET 2016	BUDGET 2017	BUDGET 2018	BUDGET DIFF 2018 vs. 2017
<b>ROUNDS</b>	30,678	36,216	28,484	35,000	31,057	32,000	29,778	31,000	30,000	30,000	30,000
<b>REVENUE</b>	\$	\$		\$		\$		\$			
3031.0000 Grants	0	0	3,044	0		0	0	0	0	0	0
3040.0000 Advertising/Sponsorships	2,280	15,000	1,927	15,000	0	15,000	0	0	0	0	0
3200.1813 Driving Range Instruction	17,954	11,500	18,716	15,150	19,052	15,850	15,836	16,050	16,050	15,000	(1,050)
3200.1816 Junior Golf Instruction	51,855	51,000	64,413	59,210	75,652	77,220	83,459	86,300	93,225	93,225	0
3200.1818 Private Lessons	549	0	240	3,500	1,063	3,500	1,310	3,500	1,500	750	(750)
3300.1801 Pull Cart Rental - 9% / rds.	10,035	17,100	8,877	12,600	9,768	10,560	8,082	10,560	10,800	8,100	(2,700)
3300.1802 Riding Car Rental - 37% / rds.	68,274	72,960	77,175	88,200	100,097	102,400	105,964	107,200	108,000	114,000	6,000
3300.1803 Golf Club Rental	1,095	2,100	1,533	2,100	1,464	2,100	1,500	2,100	2,100	1,500	(600)
3341.0000 Indoor Facility Rentals	21,809	20,000	23,056	20,000	34,773	22,750	31,040	25,500	29,000	31,500	2,500
3341.1804 Employee Housing	14,300	15,600	15,600	15,600	15,600	15,600	13,000	15,600	15,600	15,600	0
3430.0000 Daily Use Fees	443,906	492,912	437,879	506,961	478,139	501,482	469,676	497,349	509,542	505,542	(4,000)
3430.1813 Driving Range Fees	101,597	90,250	102,354	105,000	111,534	105,000	107,840	105,000	107,015	120,000	12,985
3431.0000 Punch Card Fees/Passes	8,550	10,000	7,650	10,000	8,050	10,000	8,200	8,100	8,100	8,100	0
3453.0000 Season Passes	5,700	8,500	7,070	8,500	6,750	8,500	10,050	9,730	10,240	8,300	(1,940)
3454.0000 Permanent Tee Times	7,300	12,500	6,100	12,500	6,700	12,500	6,525	6,700	6,700	6,700	0
3600.1807 Pro-Shop Sales	55,966	60,000	45,421	60,000	43,997	45,000	46,756	45,000	45,000	40,000	(5,000)
3600.1808 Beer / Wine Sales	62,750	72,000	57,874	72,000	69,592	72,000	60,909	63,000	63,500	73,332	9,832
3600.1809 Food Sales	22,372	22,000	23,218	22,000	25,653	22,000	23,075	23,000	24,000	21,000	(3,000)
3600.1810 Soft Drink Sales	19,938	25,000	18,925	25,000	22,073	25,000	21,515	20,000	20,000	20,000	0
3600.1814 Liquor Sales	12,820	15,000	10,943	15,000	14,391	15,000	12,872	12,063	12,500	12,500	0
3900.0000 Transfers In	0	0		0		0		0	0	0	0
3960.0000 Interest Income	0	0	46	0	86	0	1,313	0	0	0	0
3990.0000 Miscellaneous	23,113	100	37,377	100	239	100	332	0	0	0	0
<b>TOTAL REVENUE</b>	<b>952,163</b>	<b>1,013,522</b>	<b>969,438</b>	<b>1,068,421</b>	<b>1,044,673</b>	<b>1,081,562</b>	<b>1,029,254</b>	<b>1,056,752</b>	<b>1,082,872</b>	<b>1,095,149</b>	<b>12,277</b>
(Actual % of budget)	93.9%		90.7%		96.6%		97.4%				

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	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET DIFF</u>
	<u>2013</u>	<u>2013</u>	<u>2014</u>	<u>2014</u>	<u>2015</u>	<u>2015</u>	<u>2016</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2018 vs. 2017</u>	
<u>EXPENDITURES</u>	\$	\$		\$		\$		\$				
<b>SALARIES AND WAGES</b>												
4001.0000	Administrative - F-T	183,178	179,916	193,078	181,663	202,245	186,600	201,892	191,997	196,504	203,236	6,732
4240.0000	Operations Staff	75,040	74,922	75,430	74,922	67,677	74,922	78,681	74,360	74,360	78,760	4,400
4280.0000	Program Staff	87,117	90,607	57,272	85,839	55,186	85,839	48,520	70,099	70,099	63,120	(6,979)
4280.1811	Administrative Staff	440	330	385	330	330	330	330	330	330	330	0
4280.1813	Driving Range Staff	5,610	4,284	6,263	11,230	9,573	11,230	10,085	7,487	7,487	10,292	2,805
4280.1816	Junior Golf Staff	0	0	12,547	8,000	14,666	8,000	15,897	12,000	12,000	12,000	0
4280.1818	Private Lessons	0	0	833	2,625	0	2,625	0	2,625	1,125	1,125	0
<b>SUBTOTAL SALARIES &amp; WAGES</b>		<b>351,385</b>	<b>350,059</b>	<b>345,808</b>	<b>364,609</b>	<b>349,677</b>	<b>369,546</b>	<b>355,404</b>	<b>358,898</b>	<b>361,905</b>	<b>368,863</b>	<b>6,958</b>
	(Actual % of budget)	100.4%		94.8%		94.6%		99.0%				

	<u>EXPENDITURES</u>	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	
<b>CONTRACTUAL SERVICES</b>												
5020.0000	Health Care Expenses	11,699	14,644	11,542	16,066	12,533	16,157	20,642	29,539	27,981	11,907	(16,074)
5040.0000	IMRF	30,978	31,926	29,830	35,168	27,315	32,050	27,529	30,924	26,828	27,189	361
5050.0000	Business Insurance	15,231	15,490	13,360	13,665	13,500	13,500	13,900	13,900	14,050	15,000	950
5060.0000	FICA	26,656	26,779	25,371	27,893	26,282	28,550	26,204	27,456	27,686	28,218	532
5101.0000	Attorney's Fees	0	0	0	0	0	0	0	0	0	0	0
5102.0000	Consulting Fees	0	500	0	500	0	500	0	500	10,500	500	(10,000)
5141.0000	Internet Connectivity	0	0	0	0	0	0	0	0	0	0	0
5160.0000	Audit Expense	4,209	4,209	4,290	4,290	4,290	4,290	4,500	5,000	4,500	4,500	0
5180.0000	Finance / Bank Charges	12,543	11,050	18,814	13,400	20,876	17,050	21,339	18,000	22,000	22,300	300
5190.0000	Bad Debt Expense	0	0	0	0	0	0	0	0	0	0	0
5300.0000	Dues	1,631	1,890	1,786	1,890	1,544	1,890	1,663	1,755	1,755	1,755	0
5310.0000	Books & Subscriptions	0	0	0	0	0	0	0	0	0	0	0
5320.0000	Occupational Health	1,506	1,767	1,028	1,767	1,166	1,360	1,073	1,300	1,300	1,814	514
5340.9080	Continuing Education	113	1,000	535	1,000	1,902	1,000	793	1,000	1,000	1,000	0
5380.0000	Travel Expenses	2,006	1,000	1,200	1,000	1,633	1,000	1,978	1,000	2,000	2,000	0
5500.0000	Ads & Notices	150	2,000	15	500	10,334	12,000	5,856	9,000	7,000	7,000	0
5520.0000	License & Permits	1,095	1,000	1,091	1,000	1,315	1,000	1,000	1,000	1,000	1,000	0
5540.0000	Postage & Shipping	212	500	358	500	0	500	51	500	500	500	0
5560.0000	Printing	0	0	0	0	0	0	0	0	0	0	0
5580.0000	Equipment Rentals	25,890	23,350	21,805	22,350	22,215	23,850	29,409	28,670	29,100	32,060	2,960

**EXPENDITURES**

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	<u>ACTUAL</u> <u>2013</u> \$	<u>BUDGET</u> <u>2013</u> \$	<u>ACTUAL</u> <u>2014</u>	<u>BUDGET</u> <u>2014</u> \$	<u>ACTUAL</u> <u>2015</u>	<u>BUDGET</u> <u>2015</u> \$	<u>ACTUAL</u> <u>2016</u>	<u>BUDGET</u> <u>2016</u> \$	<u>BUDGET</u> <u>2017</u>	<u>BUDGET</u> <u>2018</u>	<u>BUDGET DIFF</u> <u>2018 vs. 2017</u>	
<b>CONTRACTUAL SERVICES</b>												
5580.1815	Banquet Equipment	2,347	5,000	4,750	3,000	3,992	3,000	3,579	3,000	3,000	4,500	1,500
5601.0000	Telephone	2,828	2,892	3,315	3,653	3,697	3,855	4,643	3,800	3,800	1,980	1,820
5602.0000	Nextel	489	600	752	481	542	550	619	600	600	600	0
5603.0000	Cellular & Paging	434	0		0		0		0	0	0	0
5650.0000	Alarm Expenses	5,581	4,100	6,884	4,100	7,776	4,100	8,203	7,534	4,000	3,000	(1,000)
5720.0000	Electricity	13,431	19,200	19,170	15,800	17,038	16,000	21,046	16,500	18,000	22,500	4,500
5740.0000	Natural Gas	6,341	8,000	6,991	8,000	4,400	8,000	3,563	7,000	6,000	5,000	(1,000)
5760.0000	Water & Sewer	6,016	7,000	6,795	6,800	5,560	6,800	5,643	6,800	6,000	6,500	500
5780.0000	Cable Services	2,143	1,560	2,149	1,560	2,112	1,560	1,941	1,560	2,150	1,800	(350)
5881.0000	Computer & Hardware Services	0	700	90	700	50	700	0	700	700	700	0
5883.0000	Contract Services	11,635	10,960	12,037	10,960	14,197	13,460	17,378	11,270	11,270	11,270	0
5900.0000	Public Relations	0	500		0	0	0	0	0	0	0	0
5960.0000	Employee Relations	188	0		0	0	0	0	0	0	0	0
<b>SUBTOTAL CONTRACT SERVICES</b>		<b>185,352</b>	<b>197,617</b>	<b>193,958</b>	<b>196,043</b>	<b>204,268</b>	<b>212,722</b>	<b>222,552</b>	<b>228,308</b>	<b>232,720</b>	<b>214,593</b>	<b>(14,487)</b>
	(Actual % of budget)	93.8%		98.9%		96.0%		97.5%				
<b>EXPENDITURES</b>												
<b>REPAIRS</b>												
6020.0000	Building Repairs	4,277	4,000	20,984	4,000	3,153	4,000	3,119	4,000	8,000	4,000	(4,000)
6060.0000	Plumbing Systems Repairs	15,255	12,167	6,094	5,400	5,190	5,205	4,579	5,205	4,205	4,205	0
6200.0000	Vehicle Repairs	0	500	1,208	500	1,050	500	0	1,000	1,000	1,000	0
6340.0000	Equipment Repairs	409	0		0		0		0	0	0	0
<b>SUBTOTAL REPAIRS</b>		<b>19,941</b>	<b>16,667</b>	<b>28,286</b>	<b>9,900</b>	<b>9,394</b>	<b>9,705</b>	<b>7,698</b>	<b>10,205</b>	<b>13,205</b>	<b>9,205</b>	<b>(4,000)</b>

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	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET</u>	<u>BUDGET DIFF</u>	
	<u>2013</u>	<u>2013</u>	<u>2014</u>	<u>2014</u>	<u>2015</u>	<u>2015</u>	<u>2016</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2018 vs. 2017</u>	
<b>SUPPLIES</b>												
7001.0000	Office Supplies	1,690	1,000	1,289	1,000	701	1,000	953	1,000	1,000	1,000	0
7020.0000	Equipment & Furniture	1,743	2,000	2,162	6,500	0	6,700	0	500	3,000	3,000	0
7030.0000	Computer Supplies	0	0	0	0	0	0	0	0	0	0	0
7031.0000	Computer Software	0	0	0	0	0	0	0	0	0	0	0
7032.0000	Computer Hardware	0	0	0	0	0	0	0	0	0	0	0
7040.0000	Custodial	882	1,000	1,072	1,000	192	1,000	738	1,000	1,000	1,000	0
7070.0000	Grounds	38,046	36,850	35,398	36,850	33,376	36,850	35,866	36,700	36,700	33,636	(3,064)
7090.0000	Buildings	5,794	5,650	14,333	11,550	7,609	6,650	6,378	6,450	11,450	5,950	(5,500)
7100.0000	Fuel	10,852	12,870	11,902	12,870	11,550	12,870	6,789	8,882	8,882	8,382	(500)
7140.0000	Vehicle Parts	19,009	16,495	19,428	16,495	19,299	19,195	21,013	18,595	18,595	18,595	0
7520.0000	Chemicals	20,054	20,771	20,078	20,771	24,465	24,771	24,487	24,771	24,771	22,858	(1,913)
7600.0000	Program Supplies	3,640	4,000	4,385	4,000	4,127	4,000	5,523	5,600	5,600	5,600	0
7600.1813	Driving Range Supplies	9,440	11,000	10,697	11,000	11,665	14,000	12,897	14,000	14,000	14,000	0
7620.1807	Pro Shop Merchandise	45,153	40,000	37,129	40,000	32,480	30,000	41,673	30,000	30,000	30,000	0
7620.1812	Concessions Merchandise	64,214	62,530	55,087	62,530	56,243	62,530	54,787	58,500	54,000	54,000	0
7680.0000	Uniforms	1,971	2,000	1,427	2,000	1,830	2,000	2,021	2,000	2,000	2,000	0
7700.0000	First Aid	479	500	249	500	283	500	80	500	500	500	0
<b>SUBTOTAL SUPPLIES</b>		<b>222,967</b>	<b>216,666</b>	<b>214,636</b>	<b>227,066</b>	<b>203,822</b>	<b>222,066</b>	<b>213,205</b>	<b>208,498</b>	<b>211,498</b>	<b>200,521</b>	<b>(10,977)</b>
<b>TOTAL NET OPERATING</b>		<b>172,518</b>	<b>232,513</b>	<b>186,750</b>	<b>270,803</b>	<b>277,513</b>	<b>267,523</b>	<b>230,395</b>	<b>250,843</b>	<b>263,544</b>	<b>301,967</b>	<b>38,423</b>
<b>FIXED CHARGES AND OBLIGATIONS</b>												
8910.0000	Capital Purchases	0	0	0	30,000		30,000		24,000	32,000	45,000	13,000
8931.0000	Depreciation - Land Improvements	63,859	0	52,237	0	51,668	0	51,938	0	0	0	0
8932.0000	Depreciation - Buildings	35,094	0	36,459	0	36,520	0	35,285	0	0	0	0
8933.0000	Depreciation - Machinery	17,518	0	15,473	0	16,916	0	17,146	0	0	0	0
8940.0000	Amortization Expense	0	4,584	0	0	0	0	0	0	0	0	0
9910.0000	Fund Transfers-EPD Debt	36,381	104,300	20,150	105,150	18,450	103,450	16,750	104,250	105,000	103,550	1,450
9921.0000	Int Exp - Install Contract-VP Debt	14,905	124,163	27,417	122,263	24,871	119,413	25,705	121,563	123,563	125,675	(2,112)
<b>SUBTOTAL FIXED CIARGES</b>		<b>167,757</b>	<b>233,047</b>	<b>151,736</b>	<b>257,413</b>	<b>148,425</b>	<b>252,863</b>	<b>146,824</b>	<b>249,813</b>	<b>260,563</b>	<b>274,225</b>	<b>12,338</b>

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	<u>ACTUAL</u> <u>2013</u>	<u>BUDGET</u> <u>2013</u>	<u>ACTUAL</u> <u>2014</u>	<u>BUDGET</u> <u>2014</u>	<u>ACTUAL</u> <u>2015</u>	<u>BUDGET</u> <u>2015</u>	<u>ACTUAL</u> <u>2016</u>	<u>BUDGET</u> <u>2016</u>	<u>BUDGET</u> <u>2017</u>	<u>BUDGET</u> <u>2018</u>	<u>BUDGET DIFF</u> <u>2018 vs. 2017</u>
<b>TOTAL EXPENDITURES</b>	947,402	1,014,056	934,424	1,055,031	915,585	1,066,902	945,683	1,055,722	1,079,891	1,067,407	(12,484)
(Actual % of Budget)	93.4%		88.6%		85.8%		89.6%				
<b>TOTAL REVENUE</b>	952,163	1,013,522	969,438	1,068,421	1,044,673	1,081,562	1,029,254	1,056,752	1,082,872	1,095,149	12,277
(Actual % of Budget)	93.9%		90.7%		96.6%		97.4%				
<b>NET</b>	4,761	(534)	35,014	13,390	129,088	14,660	83,571	1,030	2,981	27,742	24,761